

**PHILIP MORRIS**  
**Shipping & Handling Info**  
 Erna Marini

<u>PROGRAM</u>	<u>ITEM</u>	<u>PACKAGING COST</u>	<u>FREIGHT*</u>	<u>CRI PICK, PACK SHIP CHARGE</u>	<u>TOTAL EST. S &amp; H</u>	<u>FREIGHT RANGE**</u>	<u>WEIGHT LBS</u>
Parliament January Offensiv	Duffle Bag	\$0.30	\$2.51	\$0.70	\$3.51	\$2.19 - \$2.71	1.04
Direct Mail							

\*Weighted Zone Average based on normal population demographics of shipments from Dover

\*\*Range of postage or freight costs depending on destination zone

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95' OFFENSIVE DIRECT #1